

CIPFA Treasury Management Network

Local Authority Forum - Munix Municipal Marketplace,
the future of Local Government Finance Co-Hosted by CIPFA and Munix

8 October 2024 | 09:30 arrival for 10:00-17:00

West Midlands Combined Authority offices, Summer Lane

Programme

09:30 – 10:00 **Welcome and coffee**

10.00-10.15 **Welcome from CIPFA & Munix**

10.15-10.45 **Keynote speech – Finance Governance post-election**
Lord Holmes

10.45-11.15 **Municipality Market Place Vision**
Alex Collingwood

- Minimise financing cost and maximise returns
- Benefits of eBills solution, Cash vs eBills comparison
- 4 recommended trading buckets:
 - Overnight cash liquidity, no amount limits
 - 1 – 12 months, £250k - £20 million, peer-to-peer
 - 1 - 5 years, medium term, £5 - £100 million, with private sector liquidity providers
 - 5 - 50 years, long term, £5 - £ 500 million

11.15-11.45 **Coffee Break**

11.45-12.15 **eBills features, roadmap, transaction volumes and potential volumes**
Daniel Cotti

12.15-12.45 **Local Authorities talk about their experience**
For Birmingham:
Cherwell District Council – Janet Du-Preez
Gloucestershire County Council – Kathryn Oakey

12.45-13.00 **Broader LA engagement to achieve a fully functioning municipal Marketplace (MIFID)**
Alex Collingwood

13.00-14.30 **Lunch with 4 Parallel Roundtable discussions**
Facilitators: Alex Collingwood, Daniel Cotti, Keith Thompson and Lee Partridge

- Municipal Market Place – feedback and outlook
- Pricing – brokerage and safekeeping
- Engagement criteria for new transactions and rollovers
- Succession Challenge for Local Authorities

14.30-15.30	<p>4 Quick Fire sessions (4 x 15 minutes each with 4 rotating groups)</p> <ul style="list-style-type: none"> • Demo and feature of platform – Lee Partridge and Emily Aitken • Overnight call accounts – Goldman Sachs (TBC) • Fund Managers engagement criteria - Canada Life (TBC) • Bank representative engagement criteria – RBC or Bank of Montreal (TBC)
15.30-16.30	<p>4 Networking Sessions As arranged based on the individual objectives of each Local Authority</p>
16.30-17.00	<p>Closing remarks Alex Collingwood/Daniel Cotti Including feedback from lunch roundtables, quick fire and network sessions</p>



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